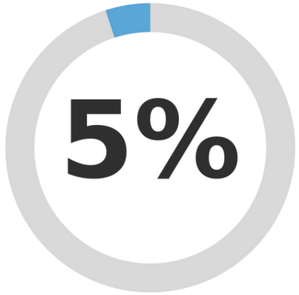
AI Powered Projects Consulting

AI-Powered Delivery:
A Systems-First Framework for Real ROI

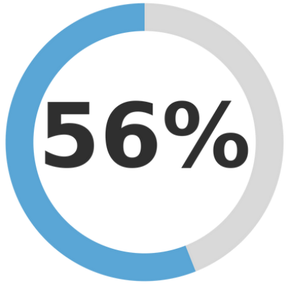
PROBLEM STATEMENT

ORGANIZATIONS ARE INVESTING HEAVILY IN AI, BUT SEEING LIMITED MEASURABLE IMPACT ON DELIVERY OUTCOMES



Only 5% of companies are achieving AI value at scale

Reference: https://media-publications.bcg.com/The-Widening-AI-Value-Gap-Sept-2025.pd

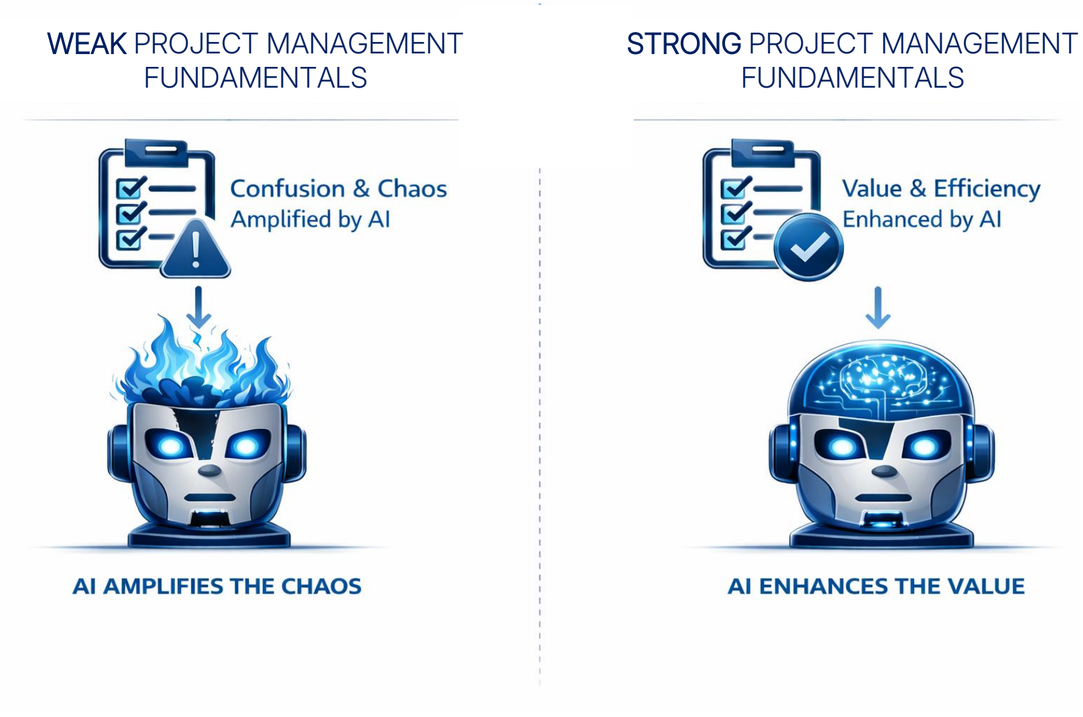


"...56% say they have seen no significant financial benefit to date."

Reference: PwC, "2026 Global CEO Survey" (Press release, Jan 2026)

PROBLEM STATEMENT

- AI DOESN’T FIX BROKEN DELIVERY SYSTEMS - IT AMPLIFIES THEM
- AI-FIRST MESSAGING LEADS TO TOOL DEMOS WITHOUT SYSTEMS CONTEXT



THE CHALLENGE

Hidden Waste

Most organizations have 40–60% non-value-add steps that are invisible without structured analysis.

No Baseline

Process improvement starts with measuring the current state — cycle time, wait time, and defect rates.

AI Hype vs. Reality

Clients hear "use AI" but don't know which processes benefit most or what tools to use.

Fragmented Methods

SIPOC, VSM, and AI assessment are typically done in separate tools and disconnected workshops.

OUR SOLUTION

UNDERSTAND | IDENTIFY | IMPLEMENT | IMPROVE

1. Understand/fix the **workflow** first (clarity, ownership, governance)
2. Augment with **AI** where it has a true ROI
3. Maintain human **accountability** (verification, escalation, auditability)

INTRODUCING THE WORKFLOW INTELLIGENCE MAP

One tool. Three methodologies. AI-powered insights.

SIPOC Analysis

Map suppliers, inputs, outputs, and customers for every process step.

Value Stream Mapping

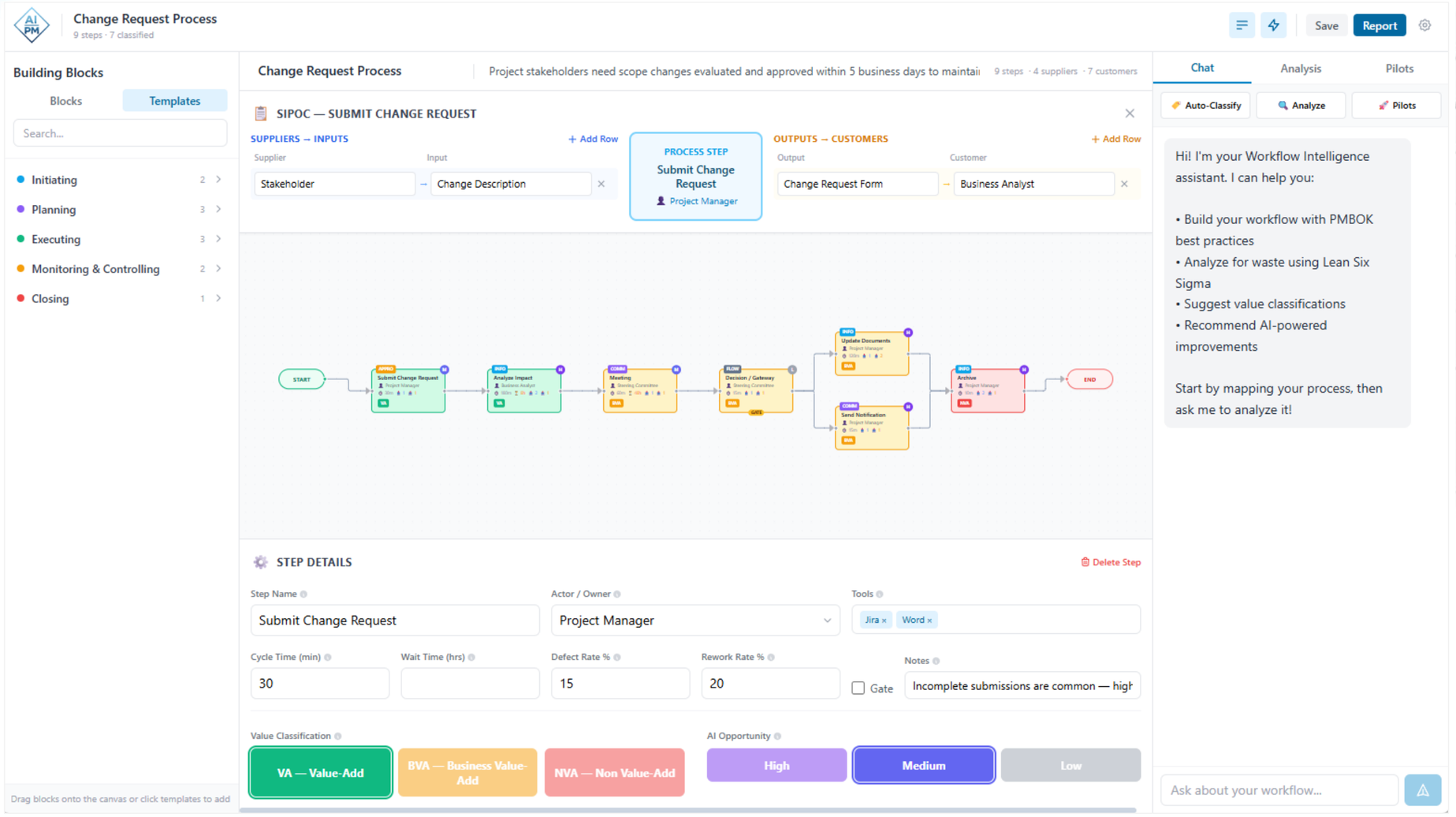
Capture timing, quality, and value classifications to find waste.

AI-Powered Optimization

Auto-classify steps, run Lean analysis, and generate AI pilot recommendations.

WORKFLOW INTELLIGENCE MAP

1. **Map —** Drag building blocks onto the canvas and connect them to create your workflow.
2. **Detail —** Add SIPOC data, timing, actors, tools, and quality metrics to each step.
3. **Classify —** Tag each step as VA, BVA, or NVA — manually or via AI-guided review.
4. **Analyze —** Run Lean Six Sigma analysis to find waste, bottlenecks, and inefficiencies.
5. **Pilot —** Get 3 ROI-ranked AI implementation recommendations with specific tools and KPIs.



WORKFLOW INTELLIGENCE MAP

WIM recommends pilots across the full range of AI capabilities.

Generative AI	Content creation, drafting, summarization	ChatGPT · Gemini · Claude · Copilot
Agentic AI	Autonomous multi-step task chains	CrewAI · LangChain · AutoGen
Orchestration	Connect systems & automate flows	Zapier AI · Power Automate · n8n
Specialized AI	Domain-specific purpose-built tools	Luminance · Copilot · Testim
RPA + AI	System automation + AI decisions	UiPath · Automation Anywhere

WORKFLOW INTELLIGENCE MAP

Workflow Intelligence Map™ Report

Workflow: Change Request Process
Value Statement: Project stakeholders need scope changes evaluated and approved within 5 business days to maintain project momentum.
Generated 2/19/2026

Key Metrics

9	22%	430m	49%
Total Steps	Value-Add Ratio	Total Cycle Time	Process Efficiency
	2 of 9	+ 56h wait	VA time / total

Value Classification

2 Value-Add
- Submit Change Request
- Analyze Impact

4 Business Value-Add
- Meeting
- Decision / Gateway
- Update Documents
- Send Notification

1 Non Value-Add (Waste)
- Archive

Process Steps

#	Step	Actor	Cycle	Wait	Value	AI
1	**Start**	-	0m	0h		
2	**Submit Change Request**	Project Manager	30m	0h	VA	Medium
3	**Analyze Impact**	Business Analyst	180m	8h	VA	High
4	**Meeting**	Steering Committee	60m	48h	BVA	Medium
5	**Decision / Gateway**	Steering Committee	15m	0h	BVA	Low

AI Pilot Recommendations

1 AI-Powered Change Request Summarization

QUICK WIN

Use generative AI to automatically summarize change requests and impact assessments, reducing the time spent by the Steering Committee reviewing documents. This will improve meeting efficiency and reduce overall approval time.

ChatGPT · Gemini

ROI: Reduce Steering Committee meeting time by 20% (12 minutes per meeting), improve comprehension, and reduce rework by 5%.
Effort: Low
Risk: Low

KPIs: Meeting duration · Number of questions asked during meetings · Rework rate on impact assessments

2 Intelligent Change Request Routing and Archiving Agent

Implement an AI agent to automate the routing of change requests based on the 'Decision / Gateway' outcome and automatically archive documents. This will reduce manual effort and ensure proper documentation.

AutoGen · LangChain agents · SharePoint API

ROI: Reduce cycle time for 'Update Documents', 'Send Notification', and 'Archive' by 75% (93.75 minutes total). Reduce errors in archiving by 90%.
Effort: Medium
Risk: Medium

KPIs: Cycle time for document updates and archiving · Error rate in archiving · Number of manual interventions required

3 Change Request Workflow Orchestration with AI-Powered Impact Analysis

Use an AI orchestration platform to connect Jira, MS Project, and SharePoint, automating the flow of information between systems. Integrate AI-powered impact analysis to pre-populate impact assessments, reducing the Business Analyst's workload.

Zapier AI · Make (Integromat) · Jira API · MS Project API · SharePoint API

ROI: Reduce cycle time for 'Analyze Impact' by 50% (90 minutes). Reduce manual data entry by 60%. Reduce overall process time by 1 day.
Effort: High
Risk: Medium

KPIs: Cycle time for impact analysis · Manual data entry time · Overall change request processing time

Thank You

https://aipmco.com

contact@aipmco.com